

TSUNAMI SERIES

# AI Infrastructure and the New Real Estate Frontier

Where \$700 Billion Is Landing –  
and Why Most Investors Aren't Looking There Yet

Presented by [The Norris Group](#) & [White Feather AI](#)

Thursday Webinar · 12:00 PM PST

# Every era of transformative infrastructure created winners who saw it early

## Railroads 1860s–1880s

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Land grants near rail lines appreciated 10-20x

## Interstates 1950s–1970s

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Exit corridor real estate became the new Main Street

## Broadband 1990s–2000s

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Tech hub property values detached from national market

## AI Infrastructure 2024–2030s

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Land near compute campuses is still vastly underpriced

*Tonight is the map. June 13 is the strategy.*

# AI demand is not abstract — it has a physical address



## AI models & inference

Every prompt fires a server rack



## Power & grid demand

183 TWh in 2024;  
426 TWh by 2030



## Chips & fab reshoring

\$165B+ in U.S.  
fab commitments

## Physical land in specific places

The opportunity still underpriced

**\$700B**

**426 TWh**

**\$165B+**

**1%**

# Three forces converging — all requiring a physical address

## FORCE 01

### Compute

- Each AI model requires 4-10× prior compute
- \$700B in hyperscaler capex in 2026
- GPU arms race → purpose-built campuses
- Inference demand now exceeds training

## FORCE 02

### Power

- Power availability = #1 site-selection variable
- Data centers: 4% → 12% of U.S. electricity
- Nuclear restarts accelerating for data centers
- Campus siting = permanent grid upgrade

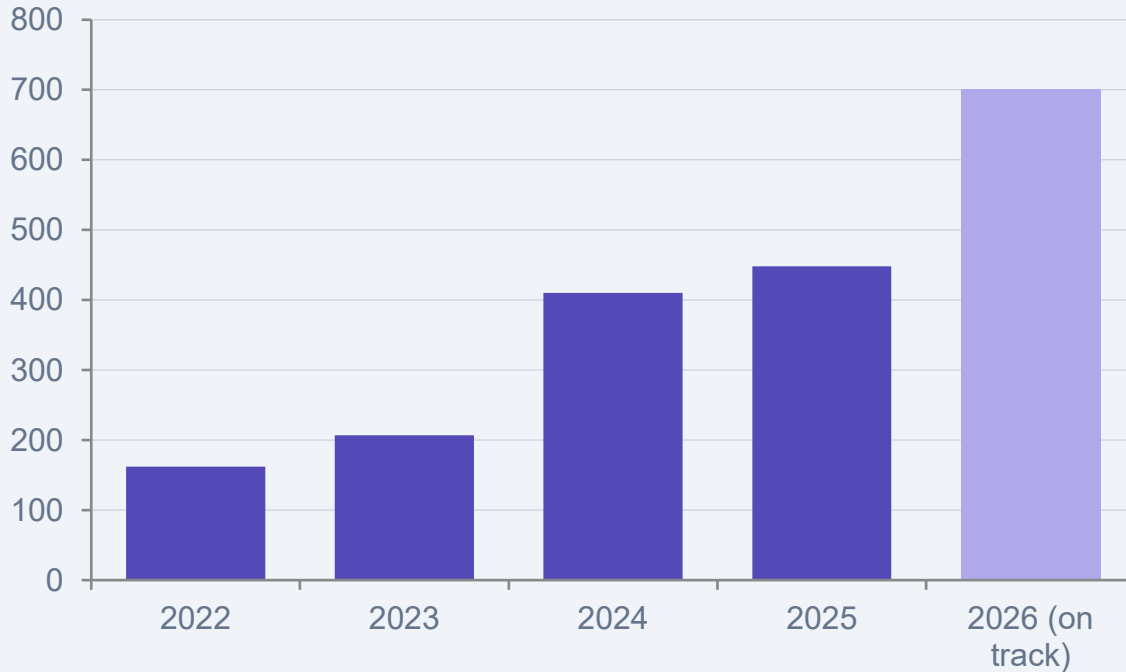
## FORCE 03

### Chips & Fab

- Largest U.S. chip reshoring in history
- TSMC Arizona: \$65B + \$100B additional
- Intel: \$100B+ across AZ, NM, OH, OR
- Each fab = 20-30 yr permanent infrastructure

*Three forces. One conclusion: physical land, in specific places, on a compressed timeline.*

# Big Tech AI capital expenditure — accelerating with no ceiling in sight



**\$162B**

Combined capex  
2022

**\$448B**

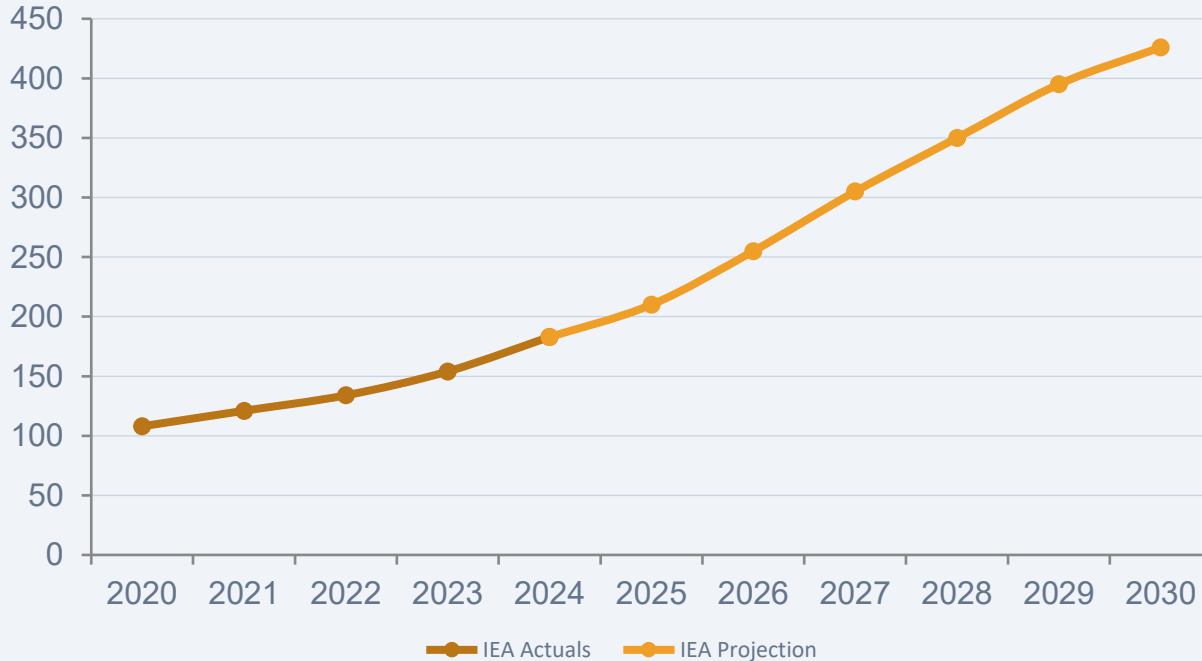
Combined capex  
2025

**~\$700B**

On track  
2026

Sources: Visual Capitalist / Epoch AI (SEC filings) · Fortune / CNBC Q1 2026 earnings reports

# U.S. data center electricity consumption on track to more than double by 2030



**183 TWh**

Consumed in 2024  
(4%+ of U.S. total)

**426 TWh**

IEA base-case  
projection 2030

**133%**

Projected growth  
2024 to 2030

Source: IEA Energy and AI special report (2025) · Pew Research Center (Oct 2025) · Rigzone (Nov 2025)

# Power availability has become the #1 data center site-selection variable



The grid was not built for this — and rebuilding it is the defining infrastructure project of the decade.

- Nuclear restarts accelerating specifically for data center load — Three Mile Island (Microsoft), Susquehanna (Amazon)
- New gas peaker plants, dedicated substations, and grid upgrades being permitted at a pace not seen since the postwar era
- Power lead times exceed data center build times — sites with existing power access are being locked up now
- Communities hosting a data center campus also receive a grid upgrade that transforms local infrastructure for decades
- Up to 12% of all U.S. electricity projected to be consumed by data centers by 2028 (Lawrence Berkeley / DOE)

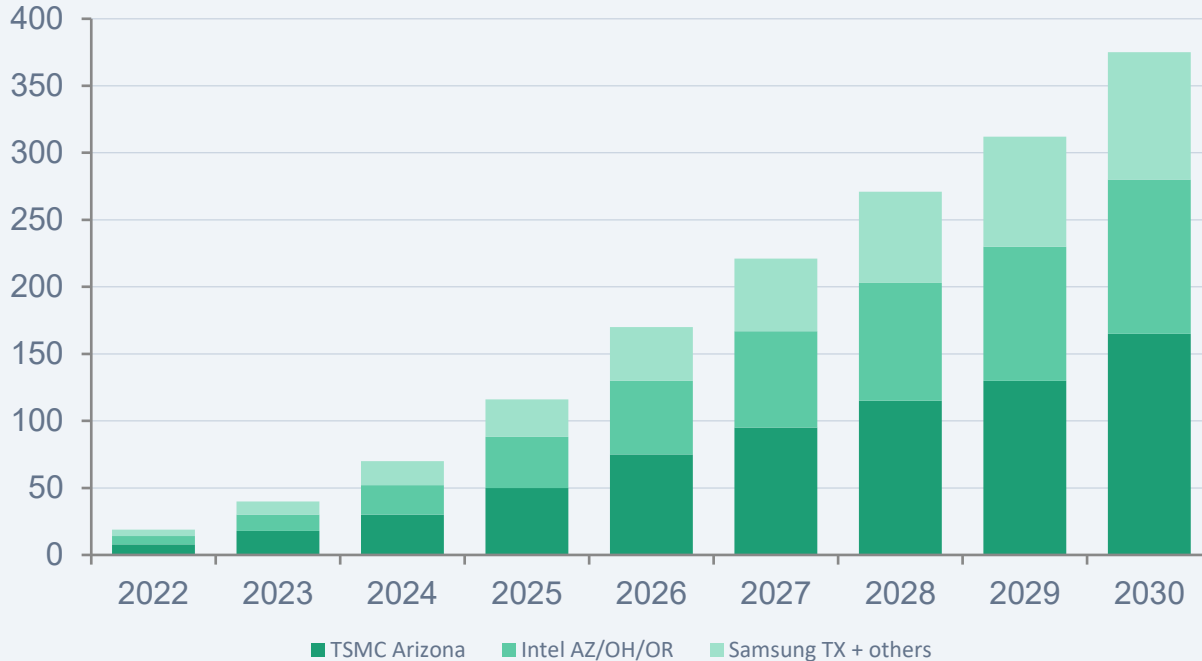
**12%**

**3×**

**\$52B**

**89%**

# The semiconductor supply chain is being rebuilt on American soil



**\$165B+**

TSMC committed to U.S. fabs

**\$100B+**

Intel U.S. plan AZ·NM·OH·OR

**\$40B+**

Samsung Texas commitment

Sources: Semiconductor Intelligence (Mar 2025) · Intel SEC 8-K (Nov 2024) · Futurum / CHIPS Act finalizations

# This isn't happening everywhere — it's concentrating, and the map is already drawn



64% of capacity under construction is in frontier markets · 1% vacancy nationwide · 89% pre-committed

TIER 1

Virginia · Texas · California

Established & dominant

TIER 2

Georgia (+176%) · Pennsylvania (+188%) · Ohio (22% of 2024 U.S. starts)

Accelerating fast

TIER 3

Indiana · Louisiana · West Texas · Wisconsin · North Carolina

Frontier — now active

**25.3 GW**

Americas under construction

**64%**

UC in frontier markets

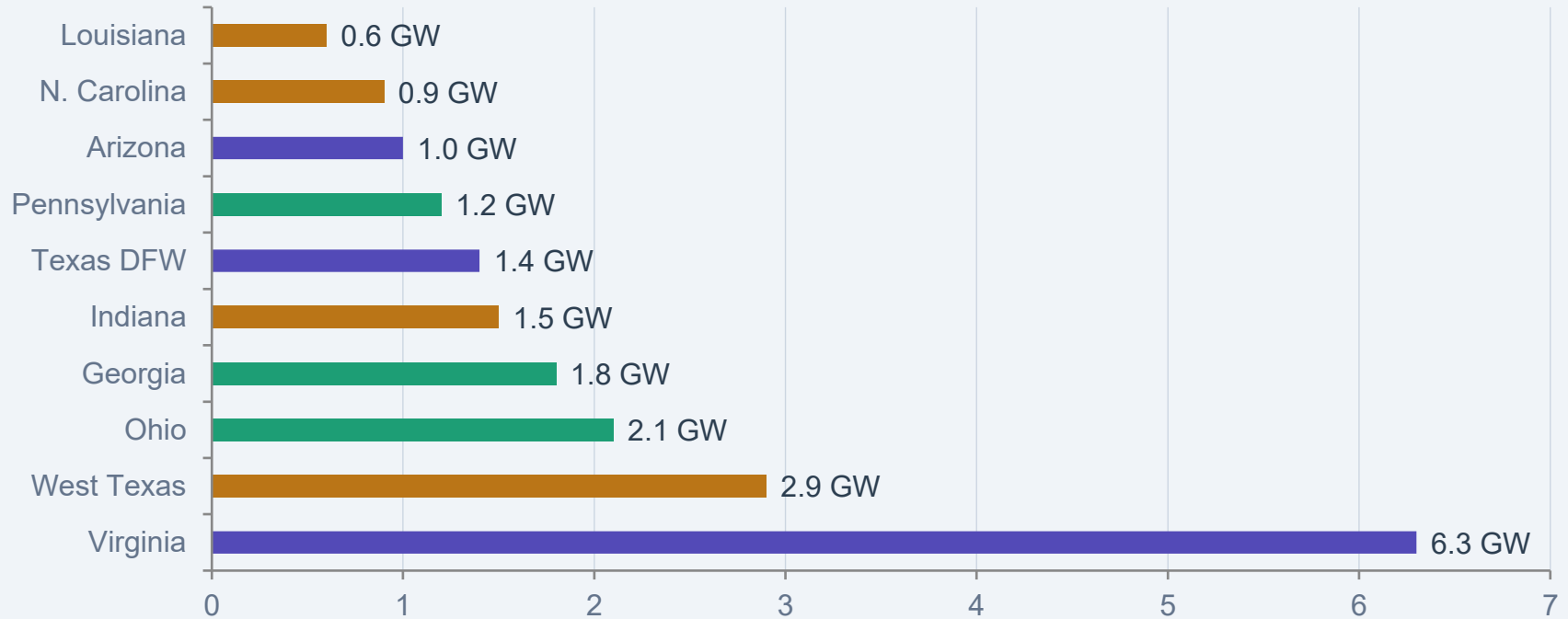
**\$560B+**

AI investment all 50 states

**1%**

Vacancy rate 2nd year

# Virginia leads — but 6 markets now exceed 1 GW under construction



Source: Cushman & Wakefield Americas Data Center Update H2 2025 · JLL North America Data Center Report Year-end 2025

# The projects that define the geography — and the communities around them

## Meta Hyperion — Monroe, Louisiana

~\$10B+

5 GW · 9 buildings · construction began Dec 2024

## Amazon Project Rainier — Indiana

\$11B

\$11B · 1,200 acres · AI training cluster

## Amazon — Pennsylvania

\$20B

\$20B · adjacent to Susquehanna nuclear plant

## Microsoft — Pennsylvania (TMI)

\$20B

Adjacent to Three Mile Island nuclear restart

## Vantage Frontier — West Texas

\$25B

\$25B · 1,200 acres · Shackelford County

## Stargate — Texas anchor + 7 states

\$400B

OpenAI / Oracle / SoftBank · 7 GW total planned

# The data center isn't the story — what happens to everything around it is



## Workforce surge

1,500-2,000 peak construction workers per 1 GW campus — 7-10× the permanent headcount



## Housing gap

Frontier markets structurally unprepared for sudden workforce influx — rental demand concentrates before markets react



## Permanent taxpayer

Data centers become the largest local taxpayers in many counties — funding schools, roads, and housing trust funds

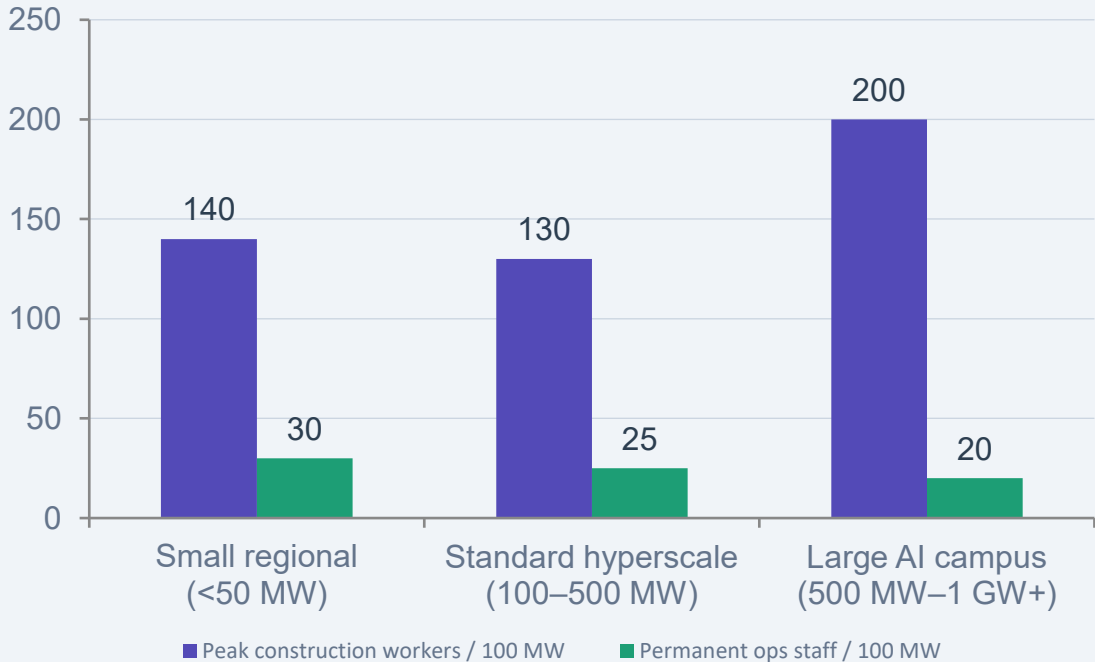


## Grid upgrade

Every campus brings substation and grid infrastructure that permanently raises the community's energy capacity

*The entry window opens at announcement — and closes when the market catches up.*

# Construction workers outnumber permanent staff 7–10× on large AI campuses



## The window

A 1 GW campus brings 1,500-2,000 construction workers.

All need housing, food, and services for 2-4 years.

Permanent staff: 150-350.

The demand window opens before the market sees it.

# Data centers become the largest local taxpayers — and they stay forever

Loudoun County, VA

**\$890M / yr**

Annual tax revenue — nearly matches the county's entire \$940M operating budget

Loudoun homeowners

**\$5,800 saved**

Annual property tax savings per household vs. a county without data centers (NVTC 2026)

Henrico County, VA

**\$60M fund**

Affordable Housing Trust Fund seeded with data center tax revenue — ~150 units/yr

Texas statewide

**\$3.2B / yr**

Total local & state taxes generated by data centers in 2024 (Texas Tribune Apr 2026)

**\$0.04 — cost to the county per \$1 of data center revenue (vs. \$0.25 for a typical business)**

# The entry window opens at announcement — and closes by month 36

Announcement & permitting · Months 0-12

Construction surge — HOUSING WINDOW · Months 6-42

Subcontractor ecosystem arrives · Months 12-48

Grid & power infrastructure · Months 18-60

Campus operational — tax base locked · Month 36+

Phase 2 announced — cycle repeats · Month 48+

0

6

12

18

24

30

36

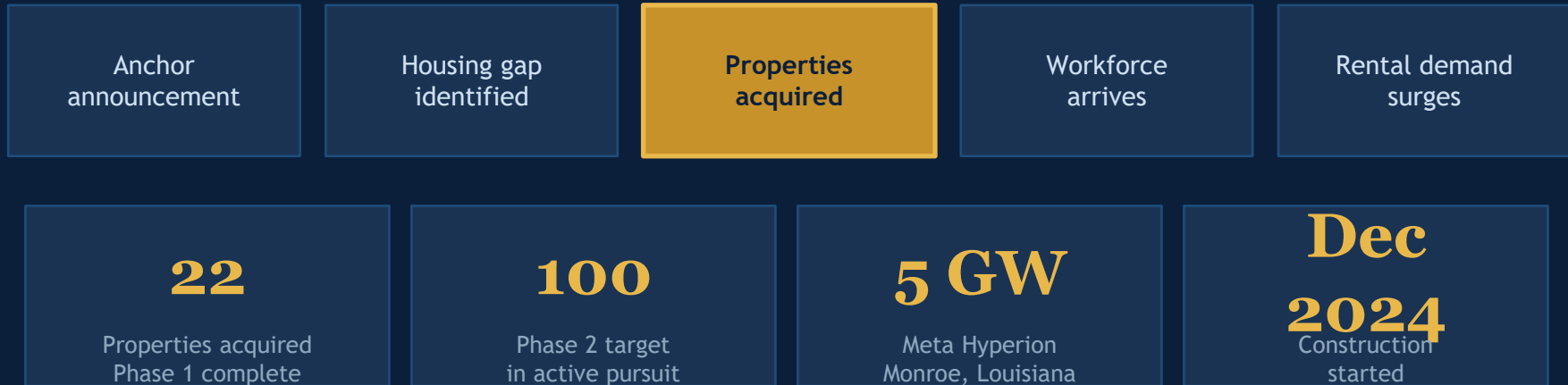
42

48

54

60+  
15

# We're not theorizing — we've been inside one of these markets since the announcement



- Monroe, LA looked like any rural market before the announcement — housing supply thin, demand flat
- The housing gap signal was visible in the spread between local inventory and projected construction headcount
- 22 properties acquired in Phase 1 — thesis confirmation, not a pitch — targeting 100 in Phase 2
- Pattern repeating: announcement → identification → acquisition → workforce arrival → rental demand surge

# The framework that finds the next Hyperion before everyone else does

\$560B+ in AI investment across all 50 states since 2019 — but real estate near that infrastructure is still underpriced. That gap does not stay open forever.

1

## Anchor announcement

A hyperscaler or government project over \$1B — the trigger that starts the clock.

2

## Power availability

Proximity to grid upgrades, substations, gas plants, or nuclear — where power exists, the campus lands.

3

## Workforce gap

Local housing inventory vs. incoming workforce size — the supply gap is the opportunity.

4

## Entry window

How long before the market prices it in? This converts a map into a strategy.

[JUNE 13 →](#)



## June 13 — The Tsunami Event

[REGISTER →](#)

Tonight was the map. June 13 is the strategy — how to score markets, act inside the window, and invest alongside The Norris Group & White Feather AI before Phase 2 closes.

# You now understand what's coming.

The only question is whether you want to know how to act on it  
before the rest of the market figures it out.

**\$700B**

Hyperscaler  
capex 2026

**64%**

UC in frontier  
markets

**1%**

Vacancy –  
structural demand